



**AMCHAM** - The Voice of American Business in India

July 2018 | Vol VII | Issue 1



## HIGHLIGHTS

- U.S. – India Aviation Summit 2018
- U.S. Industry Roundtable with a Congressional Delegation led by William “Mac” Thornberry (R-TX), Chairman, House Armed Services Committee
- Annual Door Knock to Washington DC 2018
- Capacity Building in the CSR Ecosystem
- Meeting with Ambassador Kenneth Juster, U.S. Ambassador to India
- Farewell Breakfast Meeting for U.S. Consul General Craig Hall



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# Contents



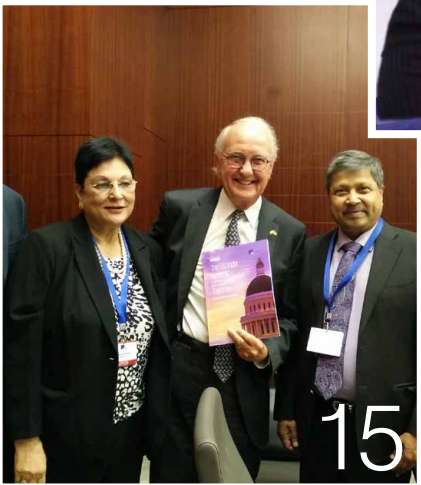
7

U.S. Industry Roundtable with a Congressional Delegation led by William “Mac” Thornberry (R-TX), Chairman, House Armed Services Committee



11

Capacity Building in the CSR Ecosystem



15

Annual Door Knock to Washington DC 2018



26

Medical Devices Committee Meeting with Mr. P Raghvendra Rao, Interim Secretary, Department of Pharmaceuticals, Government of India



31

Breakfast Meeting on Capacity Building for CSR Managers

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#### **Ms. Aileen Nandi**

Acting Minister Counselor for  
Commercial Affairs  
U.S. Embassy

### **Special Invitee**

#### **Mr. C. R. Dua**

Chairman  
Dua Associates



## Chairperson's Message

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I am pleased to present the July newsletter with some very interesting updates.

As per reports, there has been a 370% increase in U.S.-India bilateral trade since 2005\*. This is significant and most certainly connotes a promising relationship ahead with the two countries working on strategic convergence.

For example -- under the DTTI (Defense Technology & Trade Initiative), there are ongoing talks on jointly developing several military hardware and enhancing the defense engagement into an enduring partnership. Such joint co-development projects will prove to be mutually beneficial. The upcoming 2+2 dialogue between Defense and Foreign Ministers of India and the U.S. will include discussions on issues related to the proposed Afghanistan peace process, terrorism, U.S. military sales to India through the transparent foreign military sales (FMS) route, closure on a foundational Communications, Compatibility and Security Agreement (COMCASA) and Countering America's Adversaries through Sanctions Act (CAATSA).

In June, AMCHAM co-hosted a U.S. industry roundtable with a Congressional delegation led by Representative William "Mac" Thornberry (R-TX), Chairman, House Armed Services Committee. Members had the opportunity to brief the delegation on pertinent issues and offset challenges. A meeting with Ambassador Kaidanow, Principal Deputy Assistant Secretary, Bureau of Political-Military Affairs, U.S. Department of State, also took place to discuss the status of CAATSA and pending issues in the COMCASA. These meetings served as a perfect precursor to the annual door knock.

I had the opportunity to lead the largest-ever delegation of AMCHAM members at the annual door knock at Washington DC which met with numerous lawmakers and key individuals in the U.S. administration who are engaged with India on various economic and matters. The objective of the door knock was to raise awareness among U.S. policy-makers about India's political and socio-economic landscape that have bearing on U.S. companies in India. With KPMG in India as our knowledge partner, we shared an industry perspective on India's economy through a publication entitled *The India-U.S. Dynamic – Prospering Together*. This is available on our website.

The month of June also saw AMCHAM's Signature Series: Capacity Building in the CSR Ecosystem in New Delhi that brought together key stakeholders — policymakers, corporates, NGOs, social and developmental impact agencies, for cross-sectoral panel discussions that identified and addressed challenges, opportunities and avenues for capacity building in CSR. AMCHAM distributed the CSR commemorative Book *U.S. Companies Partners in India's Inclusive Growth* at the event too. The day-long event was the first of its kind and much-needed platform. This was hosted by the CSR Committee. The Tamil Nadu Chapter organized an exclusive AMCHAM – UNICEF program for CSR Managers. The event focused on early childhood development and rights of children. Meanwhile, the Tax and Tariff Committee of AMCHAM started a quarterly newsletter with EY - Tax & Regulatory Insights from July 2018. This newsletter gives an account of recent economic developments and tax and regulatory landscape which can help members navigate through updates.

We are all living in dynamic and fast-changing environment. I look forward to more meaningful interactions with you all and the Indian and U.S. Governments and further the chambers' role to play its meaningful part in U.S.-India relations.

**Krish Iyer**  
Chairperson, AMCHAM

\* Indo-US trade growing twice as fast as US-China: Senator Portman; Money Control

## DELHI

### U.S. – India Aviation Summit 2018

AMCHAM was a supporting partner of the 6th edition of U.S. – India Aviation Summit held on May 8th-11th in Mumbai. The summit was jointly organized by the Ministry of Civil Aviation (MoCA) and the U.S. Trade and Development Agency (USTDA). The summit format had government-to-government meetings and topic-based specific sessions and seminars. Various announcements of U.S. – India partnerships were made including a contract signing between the Airports Authority of India and Harris Corporation worth INR 9.45 billion to assist in the modernization of India's communications infrastructure for air traffic management, a necessity to keep pace with

growth. Another contract was signed between Smith Detection and Airports Authority of India for \$50 million, to install and integrate high-speed explosives detection systems for check-in luggage screening at eleven sites across nine airports.

Ms. Ranjana Khanna, Director General CEO, AMCHAM and Ms. Udaya Arun, Director – Aerospace & Defense, AMCHAM, met with the Chairman of Airports Authority of India, Dr. Guruprasad Mohapatra, for a one-on-one engagement to discuss collaborations with AMCHAM's Civil Aviation Committee in the coming months.

### Agriculture and Food Processing Committee Chairs Meeting with Ms. Jeanne Bailey, Minister Counselor for Agricultural Affairs, U.S. Embassy

AMCHAM's Director General CEO, Ms. Ranjana Khanna, accompanied by the Chairs of the Agriculture and Food Processing Committee met the new Minister Counselor for Agricultural Affairs, U.S. Embassy, Ms. Jeanne Bailey, and her team members, Mr. Mark Wallace, Mr. Santosh Singh and Ms. Tiffany Landry, on May 14th, 2018. Mr. Siraj Azmat Chaudhry, Chairman – Agriculture and Food Processing Committee, AMCHAM and Chairman, Cargill India, outlined the view the Indian Ministry of Agriculture and the Ministry of Food Processing held about U.S. companies in India. Mr. Raju Kapoor, Co-Chairman – Agriculture and Food Processing Committee, AMCHAM and Director, Corteva Agro Sciences, spoke about the

need to protect IPR for U.S. companies and also the need to streamline regulations between Indian Union and state governments. Ms. Neelima Dwivedi, Co-Chairperson – Agriculture and Food Processing Committee, AMCHAM and Vice-President, Public Policy, Government Affairs and Sustainability, Pepsico, underlined the need to rationalize regulations on packaging and import duties for processed food raw material. AMCHAM re-iterated the need for a sustained communication campaign to highlight the good work that can be brought into India by U.S. companies for the benefit of Indian farmers. It was decided to invite the U.S. Embassy team to the next committee meeting.

### ICT Committee Meeting

A meeting of AMCHAM's ICT Committee was held under the chairmanship of Mr. Amit Sharma, EVP & President, Asia, American Tower Corporation, on May 15th, 2018 in the office of ATC India, New Delhi. Co-Chairmen, Mr. Naveen Tandon, Director – IEA, AT&T Communication Services India Private Limited and Mr. Vivek Vasishta,

Executive Director & Country Leader – IBM India, South Asia, IBM India Pvt. Ltd., along with other members of the ICT Committee participated. A number of issues such as National Digital Communications Policy 2018, CRO, safety testing, data privacy and protection, and public procurement, among others, were discussed.

## Aviation Committee Meeting with Ms. Vandana Aggarwal, Economic Advisor, Ministry of Civil Aviation

AMCHAM met with Ms. Vandana Aggarwal, Economic Advisor, Ministry of Civil Aviation and Mr. Angshumali Rastogi, Director, Ministry of Civil Aviation, in New Delhi on May 21st, 2018 at Rajiv Gandhi Bhavan. The topic of discussion was support of U.S. companies in skills development in the aviation sector. The core group led by the Chairman for the AMCHAM's Aviation Committee,

Mr. Palash Roy Chowdhury, Pratt & Whitney, discussed proposals on American companies to upgrade the ecosystem at identified aerotropolis and adopting airports for development under RCS, especially in north eastern states to ensure working cohesively towards building up the whole ecosystem.

## Agriculture and Food Processing Committee Meeting

AMCHAM's Agriculture and Food Processing Committee met on May 24th, 2018 at the Cargill office in Gurugram, under the chairmanship of Mr. Siraj Azmat Chaudhry, Chairman, Cargill. The committee discussed challenges to focus on. AMCHAM offered to interact with members and glean specific issues and make a white paper on the same. It was decided that the executive committee would prepare a social media campaign. The committee wanted to set up a fund for a focused and effective social media campaign through AMCHAM, possibly targeting

one section of industry per quarter so that the activities of AMCHAM can be measurable. It was also decided to publish the knowledge paper being prepared with Grant Thornton for the benefit of government employees and interest groups in the agriculture domain. AMCHAM's secretariat represented by Mr. Debasish Roy requested that each member identify other U.S. companies in the agriculture and food domain to join AMCHAM to strengthen the committee.

## Anti-Corruption & FCPA Compliance Committee Meeting

On 25th May 2018, the Anti-Corruption & FCPA Compliance Committee meeting took place in the Deloitte office in Gurugram. Opening remarks were made by Ms. Ritika Ratti, Chairperson – Anti-Corruption & FCPA Compliance Committee, AMCHAM and Chief Ethics & Compliance Officer & Head of Anti-Corruption, Walmart India. Mr. Sumit Makhija, Partner – Forensic and Mr. Jayant Saran, Partner – Forensic from Financial Advisory Services, Deloitte Touche Tohmatsu India LLP, gave a presentation on 'Use of Technology to Make FCPA Compliance Effective.' The presentation illustrated how ESI (electronically stored information), anti-bribery

programs, accounting records and transactions and the role played by vendors and agents effect FCPA. Mr. Makhija stated that technology cannot be the guiding process of a company in fact it can only provide support and act as a back up to the existing systems in place. Usually companies use tracking and financial and document management systems to maintain the compliance standards, along with a check on the emails and communications, within and outside the company. This presentation was followed by a Q&A session with an open discussion among committee members.

## U.S. Industry Roundtable with a Congressional Delegation led by William "Mac" Thornberry (R-TX), Chairman, House Armed Services Committee

AMCHAM co-hosted a U.S. industry interactive roundtable with a Congressional delegation led by William "Mac" Thornberry (R-TX), Chairman, House Armed Services Committee (HASC). Other delegates included

Representative Vicky Hartzler (R-MO), Representative Carol Shea-Porter (D-NH), HASC, Representative Henry Cuellar (D-TX), and other officials, on May 27th in New Delhi. AMCHAM's Defense Committee members met with

the delegation ahead of their meeting with Government of India officials and briefed them on pertinent issues like policy gaps in the Indian DPP, difficulty in ease of doing business and offset challenges. These points were raised to update the delegation on the issues that they could discuss on behalf of U.S. industry.

Chairman Thornberry said in the Indo-Pacific region the U.S. faces a near-term, belligerent threat armed

with nuclear weapons and also a longer-term strategic competitor especially in the PACOM area of responsibility. Meeting all these challenges in the region was possible only because of the relationship with allies with whom the U.S. share common interests. He noted that one of the provisions of National Defense Authorization Act (NDAA) 2019 will be to rename the U.S.-Pacific Command as Indo-Pacific Command.



(L-R) Ms. Aileen Nandi, Deputy Minister Counselor for Commercial Affairs, U.S. Embassy, Mr. Robert Garverick, Minister Counselor for Economic, Environment, Science and Technology Affairs, U.S. Embassy, Representative Henry Cuellar (D-TX), Representative Vicky Hartzler (R-MO), Chairman Mac Thornberry, (R-TX), Chairman, House Armed Services Committee, Brigadier General David E Brigham, Defense Attaché, U.S. Embassy, Representative Carol Shea-Porter (D-NH), Mr. Josh Martin, Chief of Staff, Rep. Thornberry, Mr. William Spencer Johnson, Policy Director and General Counsel, House Armed Services Committee, at a roundtable in New Delhi



Representative Henry Cuellar (D-TX) expressing his views



(L-R) Representative Henry Cuellar (D-TX), Representative Vicky Hartzler (R-MO), Chairman Mac Thornberry, (R-TX), Chairman, House Armed Services Committee



(L-R) Dr. Vivek Lall, Mr. Nikhil Khanna, Co-Chair – Defense Committee, AMCHAM and Managing Director, BAE Systems India (Services) Pvt. Ltd. and Mr. Pratyush Kumar, Immediate Past Chairman, AMCHAM and President, Boeing India

## U.S. Industry Roundtable with Ambassador Kaidanow, Principal Deputy Assistant Secretary, Bureau of Political-Military Affairs, U.S. Department of State

AMCHAM co-hosted a U.S. industry interactive roundtable with Ambassador Tina Kaidanow, Principal Deputy Assistant Secretary, Bureau of Political-Military Affairs, U.S. Department of State, and other officials, on May 30th in New Delhi. AMCHAM's Defense Committee members met with Ambassador Kaidanow for a candid conversation on the U.S. – India defense climate and how the two governments had invested a lot in this relationship. The discussions touched upon the recent status of CAATSA, pending issues in the COMCASA, FMS deals in the pipeline. Members requested her to meet with NSA counterparts in Delhi in addition to her ongoing dialogues with officials from the Ministry of External Affairs and

Ministry of Defence officials to advocate for U.S. industry views.



Ambassador Tina S. Kaidanow, Principal Deputy Assistant Secretary, Bureau of Political-Military Affairs, U.S. Department of State at an industry roundtable with Defense Committee members

## Defense Core Committee Meeting

AMCHAM's first Defense Core Committee meeting for year 2018-2019 was held on 30th May 2018. The committee meeting was chaired by Mr. Michael Koch, Vice President Defense & Space, Boeing India International Pvt. Ltd. and co-chaired by Mr. Nikhil Khanna, Managing Director, India, BAE systems and Mr. Gaurav Mehndiratta, Partner – Tax & Regulatory, Aerospace & Defense, KPMG

in India. Ms. Ranjana Khanna, Director General CEO, AMCHAM and Ms. Udaya Arun, Director – Aerospace & Defense, AMCHAM were also present. The discussion focused on the work plan identified for 2018-2019 for the committee. The core group decided to convene the first larger defense committee meeting in June 2018.

## Northern Region Council Executive Committee Meeting

A meeting of the Executive Committee of AMCHAM's Northern Region Council (NRC) was held on 4th June 2018 in the office of ATC, Gurugram. Mr. Amit Sharma, Chairman – NRC, welcomed and requested members to give their suggestions regarding the focus of activities for NRC. Members suggested organizing training programs for various institutions on new technologies. Other topics of interest for discussion with states would be the role of FDI, AI, robotics and skill development. Mr. Vinay Pratap Singh, Deputy Commissioner & District Magistrate,

Gurugam, joined the meeting and heard from members the challenges they faced while doing business in Haryana. He was open to suggestions and said that the Haryana Government had a shelf of CSR projects which could be undertaken by U.S. companies. Mr. Vivek Atray, former IAS officer and Adviser to Vibrant Advisory Services, said that he could work with AMCHAM to enhance its visibility through social media; help organize events; and enroll U.S. companies that were not members of AMCHAM.

## Medical Devices Core Committee Meeting

A small group of members from AMCHAM's Medical Devices Committee met on 6th June, 2018 under the Chairmanship of Mr. Prabal Chakraborty, Chairman - Medical Devices Committee, AMCHAM and Vice President and MD, Boston Scientific India. The group brainstormed on the agenda items which could be taken through AMCHAM in the coming year. Some of the agenda items discussed during the meeting included continued international outreach to neighboring countries

like Bangladesh and Sri Lanka, quarterly engagement with U.S. Embassy officials, reaching out to states, interactive sessions with key government departments, etc. The meeting was attended by members from Boston Scientific, India Medtronic, 3M India, BD India and ZimmerBiomet. From AMCHAM, Ms. Madhvi Kataria, Deputy Director General and Mr. Gaurav Mendiratta attended the meeting.

## Defense Committee Meeting

AMCHAM's first Defense Committee meeting for year 2018-2019 was held on 11th June 2018 in New Delhi. The committee discussed and agreed upon the work plan identified by the core group for 2018-2019 for the committee. The upcoming Defense Committee meeting

dates were also identified in addition to the short term and long-term agendas to be taken up by the committee. The committee also had a long chat on upcoming USG defense visits and status of many USG defense policies.

## HR Core Committee Meeting

The HR Core Committee Meeting was held on 12th June 2018 at the Leela Palace. Opening remarks were given by Mr. Ramkumar Ramamoorthy, Chairman – HR Committee, AMCHAM and Executive Director – India, Cognizant. He spoke about the focus needed on policy issues, future of work, women in leadership roles, upskilling, capacity building, inclusion and diversity, job satisfaction and the need to build on to the culture of

giving back for employees. The discussion on potential topics for this year and an ideal work plan moving forward. It was decided to request committee members for their suggestions on topics that interest them and accordingly 2 or 3 workstreams will be chalked out. Consequently, there will be one annual signature event by the end of the year to showcase the committee's progress.

## Capacity Building in the CSR Ecosystem

AMCHAM's CSR Committee organized 'AMCHAM's Signature Series: Capacity Building in the CSR Ecosystem' that brought together key stakeholders of the Companies Act — policymakers, corporates, NGOs, social and developmental impact agencies, for cross-sectoral panel discussions that identified and addressed challenges, opportunities and avenues for capacity building in CSR. The day-long event was held on June 12th in New Delhi and supported by platinum sponsor Cisco, silver sponsor Coca-Cola India and knowledge partner Goodera.

Ms. Ranjana Khanna, Director General CEO, AMCHAM introduced the speakers in the inaugural session. Mr. Harish Krishnan, Chairman – CSR Committee, AMCHAM and Managing Director, Public Affairs & Strategic Engagement, India & SAARC, Cisco Systems (India) Pvt. Ltd., in his opening remarks gave an overview of the CSR Committee initiatives and set the tone for the program. Mr. Ramkumar Ramamoorthy, Chairman – Tamil Nadu Chapter, AMCHAM Executive Director – India, Cognizant, spoke about why companies exist and how to cultivate a culture of purpose and giving. Ms. MaryKay Carlson, Deputy Chief of Mission, U.S. Embassy, in her keynote address, highlighted the ways U.S. industry partners with organizations and government on projects to provide sustainable solutions for health, sanitation, education, etc. Mr. Vinay Pratap Singh, Deputy Commissioner & District Magistrate, Gurugram, outlined the opportunities for American companies to take up CSR projects in Gurugram. Dr. Sameer Sharma, Director General & CEO, Indian Institute of Corporate Affairs, in his special address, encouraged companies to avail the services offered by the IICA. Ms. Ranjana Khanna closed the session by presenting each speaker with the CSR commemorative book 'U.S. Companies Partners in India's Inclusive Growth.'

In session 1 'Fireside Chat on the CSR Landscape and Sectoral Opportunities,' Ms. Richa Bajpai, Founder and Co-CEO, Goodera and Mr. Murugan Vasudevan, Head, Social Innovation Group, Cisco – South Asia, discussed corporate CSR strategies, incubators and innovation and how companies need a CSR team to be effective.

Session 2 'Processes and Opportunities in Capacity Building: A Look at Challenges and Opportunities NGOs

Can Harness' was moderated by Ms. Richa Bajpai with panellists Ms. Neelam Makhijani, Country Director, ChildFund India, Ms. Pritha Venkatachalam, Partner, Bridgespan and Mr. Deepak Prabhu Matti, Global Head, Outreach (Employee Volunteering Program), Cognizant. The frank discussion brought to light many misconceptions in the CSR ecosystem by both corporates and NGOs.

Session 3 was a 'Masterclass Highlighting Capacity Building in the CSR Ecosystem' with Mr. Mark White, Mission Director, USAID/India, Ms. Shubha Sekhar, Director CSR & Sustainability India & South West Asia, The Coca-Cola Company and Mr. Narendranath Damodaran, Executive Director, Pradan. The speakers highlighted the way their organizations work in partnership with others, decide CSR strategy and even find the best talent available in the NGO sector.

The last session was themed 'Nurturing Meaningful and Scalable Partnerships for CSR' moderated by Mr. Harish Krishnan, Chairman – CSR Committee, AMCHAM with a keynote address by Mr. Ramanan Ramanathan, Mission Director of the Atal Innovation Mission, Niti Aayog. Panellists Ms. Joyeeta Das, Program Manager, Corporate Citizenship, IBM India, Mr. Nikhil Pant, Managing Partner, Shaktishi and Ms. Gouri Gupta, Associate Director, Central Square Foundation engaged in an interactive conversation with one another and the audience. The session focused on how to scale CSR projects and connect them to government initiatives. Mr. Harish Krishnan in his closing remarks, summed up the program and encouraged members to actively participate in the CSR Committee.



Mr. Ramkumar Ramamoorthy, Chairman – HR Committee, AMCHAM and Executive Director – India, Cognizant and Ms. MaryKay Carlson, Deputy Chief of Mission, U.S. Embassy



(L-R) Mr. Ramanan Ramanathan, Mission Director of the Atal Innovation Mission, Niti Aayog, Mr. Nikhil Pant, Managing Partner, Shaktishi, Mr. Harish Krishnan, Chairman – CSR Committee, AMCHAM, Ms. Joyeeta Das, Program Manager, Corporate Citizenship, IBM India and Ms. Gouri Gupta, Associate Director, Central Square Foundation



Mr. Ramanan Ramanathan, Mission Director of the Atal Innovation Mission, Additional Secretary, NITI Aayog, speaking at a CSR event in New Delhi



Mr. Mark White, Mission Director, USAID/India during the 'Masterclass Highlighting Capacity Building in the CSR Ecosystem'



(L-R) Ms. Shubha Sekhar, Director CSR & Sustainability India & South West Asia, The Coca-Cola Company, Mr. Mark White, Mission Director, USAID/India and Mr. Narendranath Damodaran, Executive Director, Pradan



(L-R) Ms. Neelam Makhijani, Country Director, ChildFund India, Mr. Deepak Prabhu Matti, Global Head, Outreach (Employee Volunteering Program), Cognizant, Ms. Richa Bajpai and Ms. Pritha Venkatachalam, Partner, Bridgespan, discussing challenges and opportunities for NGOs



Ms. Richa Bajpai, Founder and Co-CEO, Goodera and Mr. Murugan Vasudevan, Head, Social Innovation Group, Cisco – South Asia, discussing the CSR landscape in India



The inaugural session of AMCHAM's Signature Series: Capacity Building in the CSR Ecosystem (L-R) Mr. Vinay Pratap Singh, Deputy Commissioner & District Magistrate, Gurugram, Ms. Ranjana Khanna, Director General CEO, AMCHAM, Ms. MaryKay Carlson, Deputy Chief of Mission, U.S. Embassy, Mr. Harish Krishnan, Chairman – CSR Committee, AMCHAM and Managing Director, Public Affairs & Strategic Engagement, India & SAARC, Cisco Systems (India) Pvt. Ltd., Dr. Sameer Sharma, Director General & CEO, Indian Institute of Corporate Affairs, and Mr. Ramkumar Ramamoorthy, Chairman – Tamil Nadu Chapter, AMCHAM Executive Director – India, Cognizant, with the CSR commemorative book 'U.S. Companies Partners in India's Inclusive Growth'



Dr. Sameer Sharma, Director General & CEO, Indian Institute of Corporate Affairs



Ms. MaryKay Carlson, Deputy Chief of Mission, U.S. Embassy



Mr. Vinay Pratap Singh, Deputy Commissioner & District Magistrate, Gurugram



Mr. Ramkumar Ramamoorthy, Chairman – Tamil Nadu Chapter, AMCHAM and Executive Director – India, Cognizant



Mr. Harish Krishnan, Chairman – CSR Committee, AMCHAM and Managing Director, Public Affairs & Strategic Engagement, India & SAARC, Cisco Systems (India) Pvt. Ltd.

## Annual Door Knock to Washington DC 2018

The annual AMCHAM India door knock delegation to Washington DC was led by AMCHAM's Chairperson, Mr. Krish Iyer, President & CEO, Walmart India, from June 17th – 21st, 2018. The main purpose of the door knock was to inform and sensitize U.S. policy-makers and law makers on issues impacting operations of U.S. Companies in India. The delegation interacted with many of the important players in the economic relationship and other key decision-makers.

This year, AMCHAM, with knowledge partner KPMG in India, published *The U.S. – India Dynamic – Prospering Together*, a knowledge document to leave behind with U.S. government officials during the door knock. The document provided an industry perspective on India's economy, the U.S. – India dynamic and highlights some of the key industry related challenges faced by U.S. companies operating in India across sectors.

The topics of discussions with government officials included:

- U.S – India defense partnership
- Potential for a Congressional study group on India
- Recognition and appreciation for ease of doing business reforms in India
- GSP review process
- Threats to U.S. national security from the S-400 air defense system deal
- Potential ramifications of CAATSA (Countering America's Adversaries Through Sanctions Act)
- Data localization requirements
- Cloud Act
- Testing requirements on imported electronic products in India
- Balance of power concerning China
- How to decrease the trade deficit
- Tariffs on IT and price controls on medical devices
- U.S. – India ICT Dialogue

On Sunday evening, June 17th, the delegation met for an

informal internal briefing and was joined by **Mr. Patrick Santillo**, Minister Counselor for Commercial Affairs, U.S. Embassy, who provided insights on the history of the U.S. – India economic relationship.

On Monday 18th June, the door knock officially began with an interactive session with **Mr. Chris Padilla**, Vice President, IBM Government and Regulatory Affairs, hosted at the IBM office. This was followed by an interaction with India experts from think tanks, in partnership with the **Center for Strategic and International Studies (CSIS)**. Some of the participants in the discussion included **Mr. Kartikeya Singh**, Deputy Director & Fellow, Wadhvani Chair in U.S. – India Policy Studies, CSIS, **Mr. Ray Vickery**, Senior Associate, CSIS, **Ms. Cara Abercrombie**, Carnegie Endowment for International Peace, **Mr. Sadanand Dhume**, American Enterprise Institute, **Mr. Sanjeev Joshipura**, Indiaspora, **Mr. Ramki Krishnan**, India Rapid Reaction Cell, U.S. Department of Defense, **Mr. Irfan Nooruddin**, Georgetown University India Initiative, **Mr. Travis Coberly**, U.S. State Department, **Ms. Noor Sclafani**, U.S. Department of Commerce and **Ms. Caitlin Brophy**, East-West Center, among others.



(L-R) Mr. Kartikeya Singh, Deputy Director & Fellow, Wadhvani Chair in U.S. – India Policy Studies, CSIS, Ms. Ranjana Khanna, Director General CEO, AMCHAM, Mr. Ray Vickery, Senior Associate, CSIS and Mr. Krish Iyer, Chairperson, AMCHAM and President & CEO, Walmart India, at an interaction with India experts from think tanks in Washington DC

The delegation met with **Ambassador Jeff Gerrish**, Deputy United States Trade Representative, who was joined by **Ms. Rachel Morris**, Senior Advisor to the Deputy United States Trade Representative, **Mr. Mark Linscott**, Assistant U.S. Trade Representative for South and Central Asian Affairs, and **Mr. Brendan Lynch**, Deputy Assistant U.S. Trade Representative for South and Central Asia. Next, the delegation met with **Mr. Gilbert Kaplan**,

Under Secretary of Commerce for International Trade, U.S. Department of Commerce and **Ms. Diane Farrell**, Deputy Assistant Secretary for Asia, U.S. Department of Commerce. The day concluded with an interaction with **Mr. Thomas Hardy**, Director, USTDA, **Ms. Verinda Fike**, Regional Director for South and Southeast Asia, Global Aviation Sector Team Lead, USTDA and **Ms. Dianne Quebral**, Director of Public Engagement, USTDA.



AMCHAM's door knock delegation at the Pentagon with officials from the India Rapid Reaction Cell, U.S. Department of Defense



(L-R) Mr. Krish Iyer, Chairperson, AMCHAM and President & CEO, Walmart India, Mr. Pratyush Kumar, Immediate Past Chairman, AMCHAM and President, Boeing India, Ms. Kaku Nakhate, Vice Chairperson, AMCHAM and President & Country Head (India), Bank of America N.A. and Ms. Ranjana Khanna, Director General CEO, AMCHAM, at the USTDA office in Arlington, Virginia

On Tuesday June 19th the delegation went to the Pentagon for a meeting with **Lt. Gen. Jerry Harris**, Deputy Chief of Staff for Strategic Plans and Requirements, Headquarters U.S. Air Force. Later there was a meeting with **Representative Ami Bera** (D-CA). Then the delegates headed to the State Department for a meeting with **Ambassador Tina Kaidanow**, Principal Deputy Assistant Secretary of State for Political-Military Affairs, who was joined by **Mr. Lee Litzenberger**, Senior Advisor, Bureau of Political-Military Affairs, U.S. Department of State and **Ms. Laura Till**, Asia Team Lead, Office of Regional Security and Arms Transfer. The next meeting was with

**Mr. Tom Vajda**, Acting Deputy Assistant Secretary for South Asia, U.S. Department of State and his colleagues. The delegation met with **Mr. John Sullivan**, Deputy Secretary of State, U.S. Department of State. The final meeting for the day was with the following officials from the State Department' Bureau of Economic and Business Affairs: **Mr. Steve Lang**, Deputy U.S. Coordinator for International Communications & Information Policy, **Ms. Ruth Berry**, Deputy Director for Bilateral & Regional Affairs, International Communications & Information Policy and **Mr. Alex Greenstein**, Senior Advisor, International Communications & Information Policy.



AMCHAM's door knock delegation with Representative Ami Bera (D-CA)



Ambassador Jeff Gerrish, Deputy United States Trade Representative and other USTR officials with the door knock delegation

On the morning of Wednesday, June 20th, the delegation went to the Eisenhower Executive Office Building of the White House for a meeting with **Mr. Vishal Amin**, Intellectual Property Enforcement Coordinator, Executive Office of the President. This was followed by another meeting at the Pentagon with **Ms. Heidi Grant**, Deputy Under Secretary of the Air Force, International Affairs, U.S. Air Force. Part of the delegation met with **Representative Vicky Hartzler** (R-MO). The day concluded with a meeting at the Embassy of India with **Ambassador Santosh Jha**, Deputy Chief of Mission, **Mr. Puneet Kundal**, Minister – Commerce, **Mr. Arunish Chawla**, Minister – Economic and **Mr. Nilkanth Avhad**, Counsellor – Economic.

The delegation met with **Ms. Caroline Wadhams**, Senior Policy Advisor, National Security and Veterans' Affairs from **Senator Mark Warner's** office, followed by a meeting with **Mr. Larry Calhoun**, Chief of Staff for **Representative**

**Ted Yoho** and **Mr. Hunter Strupp**, Staff Director, Subcommittee on Asia and the Pacific, Committee on Foreign Affairs, U.S. House of Representatives. The delegation met with **Representative Henry Cuellar** (R-TX) and his staff. From the office of **Representative George Holding** (R-NC), Co-Chair, Congressional India Caucus, the delegation met with **Mr. Curtis Rhyne**, Deputy Chief of Staff/Legislative Director. Next the group met with **Mr. Everett Eissenstat**, Deputy Director of the National Economic Council, Deputy Assistant to the President for International Economic Affairs, The White House, who was joined by his colleagues **Mr. Clete Willems**, Special Assistant to the President for International Trade, Investment and Development and **Mr. Andrew Rollo**, Director for International Trade and Investment, National Security Council. The door knock officially concluded after a meeting with **Representative Raja Krishnamoorthi** (D-IL).



Representative Henry Cuellar and Mr. Krish Iyer, Chairperson, AMCHAM and President & CEO, Walmart India, in conversation



AMCHAM's door knock delegation with Representative Henry Cuellar (R-TX)



The door knock delegation during an interaction with Ambassador Santosh Jha, Deputy Chief of Mission, Embassy of India, in Washington DC



At the White House (L-R) Mr. Pratyush Kumar, Immediate Past Chairman, AMCHAM and President, Boeing India, Mr. Phil Shaw, NEB Member, AMCHAM and Chief Executive, Lockheed Martin India, and Mr. Nikhil Khanna, Co-Chair – Defense Committee, AMCHAM and Managing Director, BAE Systems India (Services) Pvt. Ltd.



(L-R) Ms. Ranjana Khanna, Director General CEO, AMCHAM, Representative Raja Krishnamoorthi (D-IL), Mr. Krish Iyer, Chairperson, AMCHAM and President & CEO, Walmart India, Ms. Valerie Swope, AMCHAM and Ms. Tanya Paul, AMCHAM



The door knock delegation at the White House with Mr. Everett Eissenstat, Deputy Director of the National Economic Council, Deputy Assistant to the President for International Economic Affairs, The White House, and other officials

**AMCHAM India Door Knock Delegation 2018**

- Krish Iyer, President & CEO, Walmart India (Chairperson, AMCHAM)
- Kaku Nakhate, President & Country Head (India), Bank of America N.A. (Vice Chairperson, AMCHAM)
- Pratyush Kumar, President, Boeing India (Past Chairman, AMCHAM)
- Phil Shaw, Chief Executive, Lockheed Martin India (National Executive Board Member, AMCHAM)
- Palash Roy Chowdhury, Managing Director – Pratt & Whitney, United Technologies Corporation India (National Executive Board Member, AMCHAM)
- Nikhil Khanna, Managing Director, BAE Systems India (Services) Pvt. Ltd. (Co-Chair – Defense Committee, AMCHAM)
- Vivek Vasishtha, Executive Director and Country Leader – Government and Regulatory Affairs, IBM India Pvt. Ltd. (Co-Chair – ICT Committee, AMCHAM)
- Abby Pratt, Vice President, Advanced Medical Technology Association (AdvaMed)
- Bradley Schoener, VP of Innovation, Association for the Advancement of Medical Instruments (AAMI)
- Neal R. Montour, SVP Growth & Strategy, Belcan LLC
- Rebecca Karnak, Sr. Director, Global Public Policy, Dell
- Lisa Schroeter, Global Director of Trade and Investment Policy, The Dow Chemical Company
- Prateeksha Sharma, Manager – Public Policy and Government Affairs, Dow Chemical International Pvt. Ltd.
- Barry Liden, Vice President, Government Affairs, Edwards Lifesciences
- Pradeep Udhas, Office Managing Partner – West, KPMG in India
- Harold Chase, Legislative Director, NSF International
- C. Sampathkumar, Director, PAR Formulations Pvt. Ltd.
- Samit Ray, Director Government Affairs & Public Policy, United Technologies Corporation India
- Ranjana Khanna, Director General CEO, AMCHAM India
- Valerie Swope, Program Coordinator, AMCHAM India
- Tanya Paul, Communication Director, AMCHAM India



AMCHAM's Door Knock delegation with Under Secretary of Commerce for International Trade, Mr. Gilbert Kaplan and Ms. Diane Farrell, Deputy Assistant Secretary for Asia, U.S. Department of Commerce

## Pharmaceuticals Core Committee Meeting

The core committee of AMCHAM's Pharmaceuticals Committee met on 22nd June 2018 in the Johnson and Johnson office in Mumbai. The meeting was chaired by Mr. Sanjiv Navangul, Chairman – Pharmaceuticals Committee, AMCHAM and Managing Director, Janssen India. The meeting was attended by Ms. Jyotsna Ghoshal, Co-Chair – Pharmaceuticals Committee, AMCHAM and Executive Director – Public Policy and Corporate Affairs, MSD and Ms. Priya Hingorani, Vice President, Janssen.

The objective of the meeting was to brainstorm the issues/agenda to be taken up through AMCHAM in the coming year. The group deliberated the need to utilize the AMCHAM platform more effectively and discussed ways to make it more active. One of the primary action items was to work on increasing membership and participation in meetings. The committee would organize a brainstorming session with a larger group of members in July.

## Farewell to Captain Ogden, Chief, Office of Defense Cooperation (ODC), U.S. Embassy

AMCHAM hosted a farewell get together for Captain Robert Ogden, Chief, Office of Defense Co-operation, U.S. Embassy and LCDR Jonathan Lohn, Office of Defense Co-operation, U.S. Embassy on 29th June 2018

in New Delhi. Many Defense Committee members were present to thank them for their support to AMCHAM during their posting in New Delhi and wish them the best for their future assignments.



AMCHAM members at a farewell for Captain Robert Ogden, Office of Defense Co-operation, U.S. Embassy and LCDR Jonathan Lohn, Office of Defense Co-operation, U.S. Embassy

## Medical Devices Committee Meeting with Mr. P Raghvendra Rao, Interim Secretary, Department of Pharmaceuticals, Government of India

A small group of AMCHAM members met with Mr. P Raghvendra Rao, Interim Secretary, Department of Pharmaceuticals, Government of India, on July 2nd, 2018. The objective of the meeting was to introduce AMCHAM and apprise him on the discussions AMCHAM has had with various government departments on topics related to the medical devices industry. The main topic discussed was trade margin rationalization for medical devices. Other topics discussed included the need for a separate Medical Devices Act and the need for incentivizing the

sector by the government. The Secretary requested for a note on incentivizing the sector to be submitted to him. Meeting participants included Mr. Pavan Mocherla, Managing Director, BD India, Mr. Vibhav Garg, VP, GE, Ms. Shubhra Thakur, HEGA, Boston Scientific and Mr. Amit Kumar Singh, Director – GA, India Medtronic. Mr. Navdeep Rinwa, Joint Secretary, Department of Pharmaceuticals, also joined the meeting. AMCHAM was represented by Mr. Gaurav Mendiratta.

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## MUMBAI

### Supply Chain and Logistics Committee Meeting

The first meeting of AMCHAM's Supply Chain and Logistics Committee for the year 2018-19 was held on Friday, 1st June 2018. The meeting commenced with welcome remarks by Mr. Kumar Kandaswami, Chairperson – Supply Chain and Logistics Committee, AMCHAM and Partner, Deloitte Touche Tohmatsu India Pvt. Ltd. and Mr. Milind Tailor, Co-Chairperson – Supply Chain and Logistics Committee, AMCHAM and Head of Indirect Procurement & Electronic Security Asia Pacific, Diebold Nixdorf Private Limited. Ms. Surabhi Wahal, Regional Director – Western Region, AMCHAM India,

shared an overview of achievements during the year 2017-2018 and thanked members for their valuable and active participation through the year. Members discussed and ideated on topics and initiatives for the year, inclusive of best practice sharing forums, white papers, industry visits, GST sessions, etc. The overarching theme for the year 2018-2019 was mutually identified as 'Technology and Innovation in Supply Chain.' The meeting was instrumental towards crafting the architecture of the business plan and creating value to supply chain and logistics industry professionals.

### Western Region Committee Meeting

The first meeting of AMCHAM's Western Region Committee (WRC) 2018 – 2019 was held on Thursday, 7th June 2018 at the EY office in Mumbai. The meeting commenced with an opening address by Ms. Surabhi Wahal, Regional Director – Western Region, AMCHAM India and a welcome address by Mr. Mahesh Krishnamurti, Chairman – Western Region, AMCHAM and Managing Director, RGP India and Ms. Kaku Nakhate, Vice Chairperson, AMCHAM and Country Head, Bank of America N.A. Post a brief round of introductions a

showcase of AMCHAM India and its principles, WR member profiles, footprint, events, communication platforms, activities and publications were presented. A flash back of events in 2017 – 2018 reiterated the accomplishment of the business plan for the past year. The discussions further focused on the road map for 2018 – 2019, membership outreach and expansion, state government engagement, WR business plan and budget, and other items on the agenda. The meeting concluded with an encouraging vision for the year!



Western Region Committee meeting in progress

## HYDERABAD

### Farewell for Hyderabad Chapter Executive Committee Members

On 21st June 2018, AMCHAM's Hyderabad Chapter had a farewell for a few of its committee members who were leaving back to the U.S. Mr. Shashi Reddy, Chairman –

Hyderabad Chapter, AMCHAM, from Qualcomm, hosted the luncheon farewell.



The Hyderabad Chapter farewell for a few Executive Committee members heading back to the U.S.

### Session on Immigration Laws with Deloitte

The Hyderabad Chapter organized a session on immigration law with Deloitte at Westin Hyderabad on June 27th, 2018. Mr. Prakash Bodla, Vice Chairman – Hyderabad Chapter, AMCHAM, UTC, welcomed the gathering and thanked Deloitte for hosting. Mr. Sethuraman Sudhakar of Deloitte Chennai kicked off the session by running through the inbound Immigration laws, taxation, PF and the FRRO formalities. Later, Ratna and Ali touched on per diem and the taxation on the same for employees on outbound travel and what expenses can be claimed. The session concluded with a time of networking over high tea.

### 6th AMCHAM Healthcare Conference Committee Meeting

The Committee meeting was held at the office of West Pharma in Begumpet. The group discussed at length the panelists and key speakers. The theme of the conference would be 'Changing Landscape in Healthcare: Challenges and Opportunities.' The conference would be held on September 28th, 2018 at the Westin Hyderabad.

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## KOLKATA

### Farewell Breakfast and Interactive Session with U.S. Consul General Craig Hall

On June 26th, 2018, AMCHAM's Eastern Region organized a farewell breakfast and interactive session followed by a fireside chat with the U.S. Consul General Craig Hall and Chairman – Eastern Region, AMCHAM, Mr. Debdas Sen on 'U.S. – India Relations.' Mr. Debdas Sen opened the session by speaking about the Consul General's tenure in Kolkata and the region and asked him about his first impressions of Kolkata, his involvement with the city and its culture, and the CSR activity of the U.S. Consulate. Consul General Hall mentioned that the city and its people was one of the culturally richest and most diverse place he had been assigned to, that the warmth and affection he and his family received was unparalleled to any place he had served in. He mentioned his interaction with the West Bengal Government was very good and always found them very helpful to work with. Apart from working with American business community he praised the work AMCHAM members were doing, not only in the region, but also pan India. He highlighted the work that the Consulate did touching upon the human rights and human trafficking that so many NGO's were working on within the city. He spoke about the awareness programs with the LGBT community, amongst other programs, and cultural events that the U.S. Consulate was involved with. During the Q&A session he touched upon the much debated U.S. administration's trade policy, regional conflicts and a host of varied questions.

Ms. Amada Kidwai, Regional Director – Eastern Region, AMCHAM, welcomed members and invited Mr. Gulshan Sachdev, NEB Member, AMCHAM, to give the welcome remarks. Mr. Surajit Banerjee, Mr. K.P. Sengupta and Mr. Dinesh Agarwal former Chairman – Eastern Region, AMCHAM, shared their experience of interaction with Consul General Hall. Mr. Ranjan Nandi, Executive Member – Eastern Region, gave the concluding remarks and thanked the Consul General for his support by participating in all AMCHAM's initiatives and events in Kolkata.



AMCHAM's Eastern Region Executive Committee members with Consul General Craig Hall in Kolkata



A fireside chat with the U.S. Consul General Craig Hall and Mr. Debdas Sen, Chairman – Eastern Region, AMCHAM, on 'U.S. - India Relations' in Kolkata



Consul General Craig Hall with Mr. Debdas Sen, Chairman – Eastern Region, AMCHAM and Mr. Gulshan Sachdev, NEB Member, AMCHAM

### Eastern Region Executive Committee Meeting

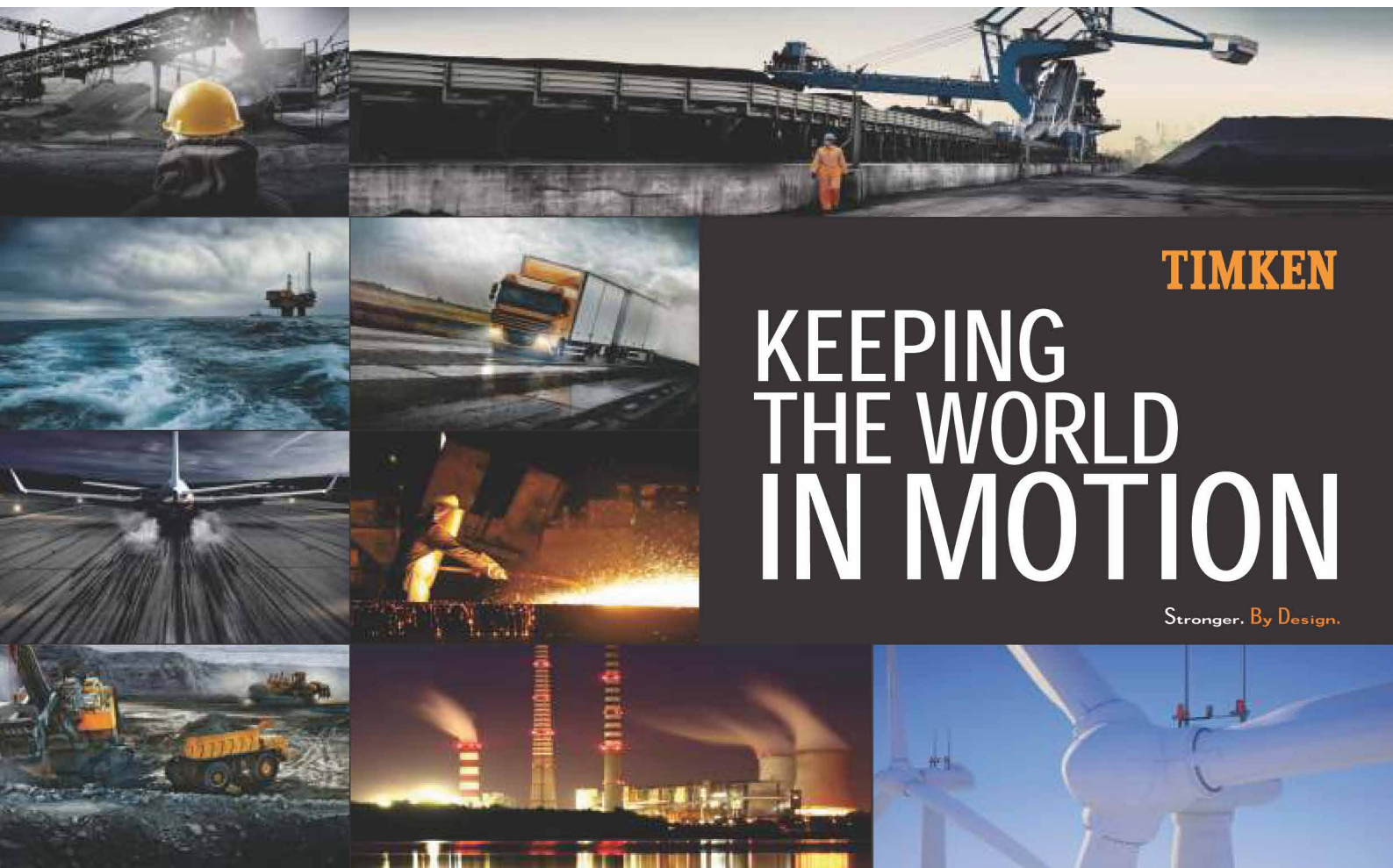
Mr. Debdas Sen, Chairman – Eastern Region, AMCHAM, chaired the Executive Committee meeting on July 2nd, 2018. The focus of the meeting was scheduled events,

mega event and budget. The meeting was hosted by Quaker Chemical.

## AMCHAM supported U.S. - India Commercial State Spotlight Webinar Series on 'Doing Business in the State of West Bengal'

On 11th July 2018, AMCHAM's Eastern Region was invited by WBIDC to participate in the U.S. - India Commercial State Spotlight Webinar Series on 'Doing Business in the State of West Bengal'. The webinar was the fifth webinar to be held under the U.S. - India State Spotlight Series as part of the U.S. - India Commercial Dialogue, with the objective of highlighting business opportunities in U.S. and Indian states and promoting cross-border trade and investment. This is expected to lead to mutual trade and investment opportunities and explore ways to better integrate businesses from India and the United States into global supply chains. The session was coordinated by the U.S. Commercial Service and SelectUSA in collaboration with Invest India, Department of Industrial Policy and Promotion, and the Ministry of Commerce and Industry of India.

The participants from the Eastern Region were Mr. Craig Hall, U.S. Consul General, Mr. Debdas Sen, Chairman – Eastern Region, AMCHAM and CEO of TCG Digital Solutions, Mr. Harish Agarwal, Managing Partner - Kolkata, Ernst & Young LLP; Mr. Dr. S Kishore, IAS Principal Secretary, Dept. of Industry Commerce and Enterprises, Govt of West Bengal, and Ms. Vandana Yadav, IAS Managing Director, WBIDC and Export Commissioner. The participants gave an overview of West Bengal's business climate, the direct access to government agencies making working with government on various issues and sanctions workable promising industry sectors where the Government of West Bengal welcomes U.S. company engagement. They spoke of their own company experiences in the state and answered question that were fielded to them on the various issues raised by U.S. participants.



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### CONTACT US

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## BANGALORE

### Session on Best Practices in Change Management for 2018-2020 with Mr. Mark Dorsett, Vice President of Global Business & Strategic Partnership, Prosci Inc.

On 27th April 2018, the American Chamber of Commerce, Karnataka Chapter, had a breakfast session in the ITC Welcome Hotel, Bengaluru with Mr. Mark Dorsett, Vice President, Global Operations and Strategic Partnership, Prosci Inc. and their Indian affiliate, Marg (training and business transformation firm) in an open forum

discussion on the best practices for change management – for changes that organizations are encountering or initiating. Mr. Dorsett talked about the importance of having a structured approach to change management, best practices in change management, role of sponsor (business leaders) during a change in scenario.

### CEOs Breakfast Meeting with Consular Chief, Mr. Kent May, U.S. Consulate Chennai

On 4th May 2018, Consular Chief, Mr. Kent May, U.S. Consulate Chennai met an exclusive group of AMCHAM CEOs at a breakfast meeting at the Ritz Carlton Hotel in Bengaluru. Among the attendees were Mr. Sameer Garde, President, India & SAARC, Cisco Systems (India) Pvt. Ltd., Mr. Paresh Shah, Senior Vice President & General Manager – India, Syniverse Technologies Services India Pvt. Ltd., Mr. Naresh Shah, President, Hewlett Packard India Software Operation Pvt. Ltd., Mr. Amit Sharma, COO, IBM India Pvt. Ltd., Mr. Atul Ujagar, Country Manager India,

Nike Sourcing India Pvt. Ltd., Mr. Ravi Krishnan, CAO, Goldman Sachs Services Private Ltd., and Mr. Saju James, Head, Fragomen Immigration Services India Pvt. Ltd. Mr. Kent May thanked all the CEOs for attending the meeting. Mr. May had reiterated that it would not be possible to have a consulate in Bengaluru but if a business case was made about the volumes of travellers, VFS could have a fingerprinting facility in Bengaluru to reduce the number of days travellers needed to stay in Chennai.



Karnataka Chapter's CEOs with Mr. Kent May, U.S. Consulate, Chennai in Bengaluru

### Karnataka Chapter Executive Committee Meeting

The AMCHAM Karnataka Chapter Executive Committee met on May 9th, 2018 at the Syniverse India office. There was a discussion on the past events, i.e., meeting with Consular Chief Kent May and AGM in Delhi. The committee then deliberated on inducting another member in place of Mr. Munesh Mahkhija. Future events like the golf tournament were discussed. It was also decided to

make a business case to the Consulate (with help from KPMG) for having a fingerprinting facility in Bengaluru. It was also decided that data should be collected from U.S. companies in Karnataka to make a presentation readily available for when congressional delegations or officials visit.

## CHENNAI

### Sharing Best Practices – Plant Visit to Dell, Modine, Borgwarner and Sanmina

Plant visits are organized by AMCHAM's Tamil Nadu Chapter twice or thrice a year as part of the 'Sharing Best Practices by Practitioners' program. This plant visit was exclusively for employees of AMCHAM members and held on May 25th 2018 in Sriperumbudur and Oragadam SEZ, outside Chennai.

Plant visits allow senior executives to build a better understanding of a site's performance potential, to rally the frontline workforce and to communicate the company's performance, strategy, and current challenges. Plant visits allow managers to review a supplier's qualifications, to share best practices with a partner, see innovation at work or to benchmark performance and practices. Shop-

floor operators can assess another plant's operations and apply what they've learned to their own factories. Consultants benefit a great deal from these visits.

For participants, the primary objective of plant tours is to learn. The first way to enhance learning is to focus on practices. AMCHAM's plant tours provide an opportunity to observe how work actually gets done. The visit had 38 participants whose work roles ranged from manufacturing, facilities management, business development, strategy and consulting. Of the four plants visited Dell and Sanmina are electronic hardware manufacturing companies, while Modine and BorgWarner are automotive component manufacturers.



Tamil Nadu Chapter members at Sanmina



Tamil Nadu Chapter members at Modine



Members at the Dell manufacturing facility

## Breakfast Meeting on Capacity Building for CSR Managers

AMCHAM's Tamil Nadu Chapter held a breakfast meeting focussed on capacity building for CSR Managers with guest speaker Mr. Sugata Roy, Communication Specialist, UNICEF, Chennai, on Friday, June 8, 2018 at Hotel Westin Velachery, Chennai. The meeting began with a welcome to participants by Mr. Aubrey Daniels, Regional Director – Tamil Nadu Chapter, AMCHAM, who stressed the importance of CSR and stressed the enactment of the CSR component in the Indian Companies Act 2013 was path breaking. UNICEF has been partnering with the private sector entities in strengthening the CSR interventions.

UNICEF's partnership has been primarily in the areas of capacity development, innovations and knowledge management for achieving results for children. In Tamil Nadu, UNICEF has provided technical support to CSR interventions focusing on water, sanitation and hygiene (WASH), early childhood development, child nutrition and life skills development of adolescents. Apart from child centric CSR interventions, UNICEF has also engaged with

private sectors in promoting child rights and business principles in improving the value chain and sustainable business practices.

Mr. Sugata Roy made a presentation emphasizing the emerging areas for CSR interventions in early childhood development to give young children, especially the most deprived, the best start in life and to expand access to effective and essential development services. Mr. Roy said that CSR interventions could influence change at three different levels: policy level; institutional level and at the community level. He added that by providing an enabling environment for children, the 'rights of the child' such as right to survival; right to development and the right to participation can be ensured. According to UNICEF, despite being one of the five developed states of India, where the state had adopted progressive child and women policies, many children are deprived of basic services and lack protection from violence, exploitation and abuse.

Mr. Sugata Roy said that UNICEF would like to partner with corporate businesses and bring about a change in business practices to respect and support children, leverage resources for children, enable businesses to influence government on social policies, program innovation and public advocacy to bring results for development of the less fortunate children of society. Mr. Roy clarified that UNICEF was not vying to take a share of corporate CSR funds, but to be a change agent in ensuring that CSR funds are well spent by businesses with accountability and also proper acknowledgement for the company. The meeting came to an end with an interactive session with all participants.



Mr. Sugata Roy, Communications Specialist, UNICEF making a presentation on Child related CSR interventions



CSR Managers at the meeting with UNICEF on capacity building

## AMCHAM Welcomes New Members

### Corporate Members



**Mr. Navroze Dastur**  
Managing Director  
NCR Corporation India Pvt. Ltd.



**Mr. Punit Gupta**  
Country Director  
Ashwattha Advisors Private Limited



**Mr. Akhil Choudhary**  
CEO & Managing Partner  
VACO Binary Semantics LLP

### Additional Members



**Mr. Sachin Golwalkar**  
CEO  
United Way of Delhi

A close-up, profile view of three individuals in aviation attire. In the foreground, a man wears clear safety goggles. Behind him, another man wears a black flight helmet. In the background, a woman also wears a flight helmet with a communication microphone. They are all looking forward with focused expressions. The background is a bright, out-of-focus image of a large aircraft engine fan.

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## AMCHAM Team

### National Secretariat

**Ms. Ranjana Khanna**

Director General, CEO

Email : ranjana.khanna@amchamindia.com

**Ms. Madhvi Kataria**

Deputy Director General

Email : madhvi.kataria@amchamindia.com

**Mr. Yeshi Dorjee**

Manager - Administration & Publications

Email : yeshi.dorjee@amchamindia.com

**Mr. Debasish Roy**

Program Director

Email : debasish.roy@amchamindia.com

**Mr. L.N. Agarwal**

Senior Manager & OSD

Email : laxmi@amchamindia.com

**Mr. Gaurav Mendiratta**

Director - Medical Devices

Email : gaurav@amchamindia.com

**Ms. Valerie Swope**

Program Coordinator

Email : valerie@amchamindia.com

**Ms. Mamta Uppal**

Membership & Events Manager

Email : mamta.uppal@amchamindia.com

**Ms. Udaya Arun**

Director - Aerospace & Defense

Email : udaya@amchamindia.com

**Ms. Tanya Paul**

Communication Director

Email : tanya@amchamindia.com

**Mr. Aditya Vasishtha**

Program Director

Email : aditya.vasishtha@amchamindia.com

### Regional Secretariat

**Mr. Aubrey Daniels**

Regional Director - Tamil Nadu Region

Email : aubrey@amchamindia.com

**Ms. Amada Kidwai**

Regional Director - Eastern Region

Email : amada@amchamindia.com

**Ms. Ines Miranda**

Regional Director - Karnataka Chapter

Email : amchambangalore@amchamindia.com

**Ms. Ruth Sandya Rodrigues**

Regional Director - Hyderabad Chapter

Email : sandya@amchamindia.com

**Ms. Surabhi Wahal**

Regional Director - Western Region

Email : mumbai@amchamindia.com



## AMERICAN CHAMBER OF COMMERCE IN INDIA

Established in 1992, the American Chamber of Commerce in India (AMCHAM India) is an association of American business organizations operating in the country.

AMCHAM India has around 500 members, spread across the nation. The Chamber enjoys a close relationship with the U.S. Embassy, which supports its objectives and helps in fulfilling them. The incumbent U.S. Ambassador to India is the Honorary President of AMCHAM.

### Mission

AMCHAM's principal objectives are to:

- Promote activities that encourage and stimulate investment by U.S. companies in the country.

- Support the business operations of its members.

- Encourage bilateral trade between India and the U.S.

These primary objectives are fulfilled by:

- Providing a forum for U.S. - based business organizations to discuss and identify common issues, economic and commercial interests in India and /or the U.S.
- Instituting Sectoral Committees which implement the primary objectives in their respective sectors.
- Reviewing policies and procedures in various sectors that affect the members as well as growth of foreign direct investment.

### Affiliations

AMCHAM is affiliated to the following Chambers :

- Chamber of Commerce of U.S.A in Washington, D.C.
- Asia Pacific Council of American Chambers of Commerce (APCAC)
- AMCHAM's in other countries.

### Regional Chapters

AMCHAM's National Secretariat is based in New Delhi with six Regional Chapters in Bengaluru, Chennai, Delhi, Hyderabad, Kolkata and Mumbai.

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Editor: Tanya Paul, tanya@amchamindia.com